





buying representation service

so how does it work?

-  you let us know there is a house you wish to buy following your viewing (please let us know before you view so we can give you some viewing tips).
-  let us know your maximum budget you're prepared to pay for it.
-  we then negotiate directly with the selling agent as your representative, or, we can provide the communication for you, to do so directly.
-  secure your new home to create bundles of memories at a price lower than you expected to pay for it.

why would we do a better job than you?



professional negotiators

most people rarely go through the process of buying a property. in fact, on average, it is only something people will do just twice in their lifetime. consequently, there is a huge lack of experience with negotiation and knowing how to approach a purchase. on the plus side, we are here for you. all of our staff are trained negotiators, we do this day in day out, so we know what to do, and how to do it.



no emotional attachment

emotion costs people thousands when buying things they are in love with. when directly negotiating for a property you love, buyers usually pay more than what they intended to. we separate the emotion and solely treat it as a transaction. this way, the emotion is removed, which in turn, helps us save you money.



proven track performance

based on the buying services we have carried out to date, we can guarantee to save you money. if we don't, it is a risk-free process as you will not incur any charges.

you are only charged a percentage of what we save you from the asking price. this means that we remain highly motivated to save you as much as possible, or we don't get paid.



"i can't thank the team at mi homes enough. they have saved me and my wife £15,000 on our first home. it is a service which should not be overlooked by anyone buying a property. they are professional negotiators and we have saved thousands as a result".

— mr & mrs vazanias

let's chat;

we would love to be apart of your journey.



buyingrepresentation@mi-homes.co.uk



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mi-homes.co.uk

search and secure service

so how does it work?



you let us know the type of house you're after, your budget, the areas you'd consider and specific roads you want us to actively target



we create a bespoke on and offline marketing campaign for your search. a tailored facebook ad campaign will be created making local residents aware that we have a family looking to buy in the area they currently live in, and if they've ever considered a stress free approach to moving, to reach out to us. at the same time, we also send out targeted letters (up to 750) to homeowners who own houses which meet your specific requirements.



whilst nothing is guaranteed, with our pro-active marketing methods, we hope that homeowners do make contact with us and afford us the opportunity to show you around their property, totally off market. your chances of securing a new home will be much higher approaching your search in this way.

the benefits of this service:



pro-active property searching, not reactive

this service allows us to go and find you the home, instead of hoping and waiting for it to come to market.



avoiding the competition of the open market

securing a home discreetly, and totally off market can save you thousands by avoiding the requirement to compete with the open market and getting dragged into potential bidding wars.



lower your stress levels

it is said that moving home is in the top 5 most stressful things to do in life, buying a house off market and not needing to worry about who else is viewing and when, will alleviate that stress.



peace of mind

you won't get 'gazumped'.

get in touch with us;

and let's get this dream underway.



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investment:

the service costs £1,000+vat upfront which pays for the cost and time of the on and off line marketing material. you will also be charged 1.5%+VAT of the purchase price of the property. with this service, you're our client, not the seller (in most cases).

let us find you the home of your dreams, without needing to compete with the open market.